

Chat room transcript of the 19 February 2010 BlogTalkRadio show, The Law Librarian, "WestlawNext and the NCCUSL Authentication Draft."

Greg Lambert, Ken Hirsch, Mark Estes, Margie Maes, Marcia Dority Baker and me. Keith Ann Stirverson and Roger Skalbeck join us late in the show.

\*\*\* (14:40:02):Welcome to the Richard Leiter Chat Room.

Ken Hirsh says to (14:52:40):

Some helpful URLs: Westlaw Next promo material:

<http://west.thomson.com/westlawnext/> Logon to it if you have registered:  
[next.westlaw.com](http://next.westlaw.com)

Ken Hirsh says to (14:53:20):

NCUSL March meeting draft for Uniform law ...:

<http://www.law.upenn.edu/bll/archives/ulc/apselm/2010jan8%20meeting%20draft.htm>

Marcia Dority Baker says to (14:53:57):

Good afternoon everyone!

weblawlib says to (14:54:09):

Good afternoon.

Margie Maes says to (14:54:12):

Hi Marcia!

Marcia Dority Baker says to (14:55:59):

Hi Margie

Marcia Dority Baker says to (15:01:50):

<http://twitter.com/glambert> Greg Lambert

Marcia Dority Baker says to (15:02:21):

<http://twitter.com/schmidlibrary> Schmid Law Library

Ken Hirsh says to (15:04:13):

<http://ipsofacto.kenhirshonline.com>

Marcia Dority Baker says to (15:06:44):

WestLawNext <http://west.thomson.com/westlawnext/default.aspx>

Marcia Dority Baker says to (15:06:59):

Who got an ipod nano from West?

Virginia E. says to (15:07:25):

I've had a brief demo from a trainer.

MariaClark says to (15:08:02):

How can I listen without calling in? I'm not getting any sound.

Margie Maes says to (15:08:26):

Is your mute button on?

Ken Hirsh says to (15:08:35):

Sometimes I have had to restart my browser session to fix this

Marcia Dority Baker says to (15:08:47):

MariaClark: check the sound button on the right hand of the screen

Virginia E. says to (15:08:56):

I had the same problem. Had to refresh

weblawlib says to (15:09:07):

I think the listen button on the chat room doesn't always work, but it works on the web page.

MariaClark says to (15:11:25):  
Thanks - I refreshed and now I can hear!

Marcia Dority Baker says to (15:13:46):  
WestLawNext commentary from Three Geeks and a Law Blog  
<http://www.geeklawblog.com/search?q=westlawnext>

Susanna Leers says to (15:14:38):  
What about TWEN?

Ken Hirsh says to (15:14:57):  
TWEN is not part of Next.

Marcia Dority Baker says to (15:15:15):  
Any reason why Ken?

Ken Hirsh says to (15:15:32):  
It is not a research product.

jasoneiseman says to (15:16:17):  
not a research product Ken?

Ken Hirsh says to (15:16:55):  
TWEN is not.

jasoneiseman says to (15:16:56):  
oh , twen is not a research product - i see

Marcia Dority Baker says to (15:17:00):  
Is anyone in the chat room from West? We'd like to hear from you.

dmtuke says to (15:17:21):  
Hey, Rich! I was there and in NYC for the big announcement! I even got an ipod?

dmtuke says to (15:18:07):  
West said that this is first being applied to the cases/statutes part.....I asked this at the NYC event.

jasoneiseman says to (15:21:13):  
Rich, West is not counting 'clicks' - they are tracking 'meaningful interaction with documents'

weblawlib says to (15:21:16):  
Is this the blind leading the blind? Or maybe people can vote up/down materials?

jasoneiseman says to (15:21:23):  
i think that is a significant difference

Virginia E. says to (15:21:29):  
What if we all pick the wrong thing?

jasoneiseman says to (15:21:51):  
millions of users will 'meaningful interact' with the wrong document?

Virginia E. says to (15:22:02):  
they told me if someone printed the document it got a higher ranking.

jasoneiseman says to (15:22:24):  
yes, printing is one of the interactions - there are others, as i understand it

jasoneiseman says to (15:22:47):  
keyciting, saving to your folder, other things like this

Susanna Leers says to (15:22:53):  
If you look up a pinpoint citation does the display look much different from the current version?

Marcia Dority Baker says to (15:23:16):

dmduke: per Rich, do you want to be added to the call?

Marcia Dority Baker says to (15:24:29):

Jasoneiseman: so west is using "circ stas" for meaningful interactions?!

dmtuke says to (15:24:35):

with the new system, it does not matter how many searches you make. What matters is what documents are saved in your files.

jasoneiseman says to (15:24:46):

Susanna, don't remember exactly, but think that worked similarly

Marcia Dority Baker says to (15:26:29):

<http://www.geeklawblog.com/2010/02/westlawnext-some-issues-answered.html> Letter from Anne Ellis post

jasoneiseman says to (15:26:45):

they are not building google. there are different factors in the algorithm - user interaction was one

Marcia Dority Baker says to (15:28:31):

How many people are firm librarians? Have you bought westlawnext yet?

mar95 says to (15:28:31):

I've had the my rep onsite and had a demo. The product looks great, much simpler for new users, the problem is the pricing.

dmtuke says to (15:29:00):

Susanna, are you referring to how the display of decisions appears? The answer is yes...they spent a lot of time researching the look of the new WestLaw Next.

mar95 says to (15:30:23):

I'm a firm librarian, as the spkr just said, it's not complete, they don't have everything loaded into it.

Susanna Leers says to (15:30:50):

I'm just wondering if TWEN continues to link into citations in Westlaw will the students see something new and different, or will it continue to look basically the same, with Results Plus on the side, etc.

MariaClark says to (15:30:58):

I'm a county law library, we use patron access, and it's not available for us and I haven't even see it yet.

dmtuke says to (15:31:11):

yes, they are starting with cases.....

Ken Hirsh says to (15:31:39):

Susanna, good question, but since they are not offering to student until who knows when, I don't see any TWEN changes anytime soon.

cbliib says to (15:32:14):

I'm a firm librarian, I demo'd it at legaltech. not interested in introducing it at my firm now

Susanna Leers says to (15:32:54):

A billion dollars?

mar95 says to (15:33:15):

It's being sold as separate product - \$900 month in addition to our current subscription.

Or there is a pay-as-you-go option, \$10 per search, \$5 to view/print document, \$2 for keycite.

Virginia E. says to (15:33:23):

I'm a county law library and I'm not introducing to the prosecutors yet - It will cost more.

dmtuke says to (15:34:53):

another good/new thing is that you can search across lots of databases at once now...without the huge charge that you would incur on Westlaw Standard

cbliib says to (15:34:53):

all content will migrate to it eventually. so i was told

weblawlib says to (15:34:59):

OnePass better just be one password. It's hard enough to get it registered or changed to begin with

Ken Hirsh says to (15:35:07):

<http://next.westlaw.com>

Ken Hirsh says to (15:35:15):

<http://next.westlaw.com>

CathyHardy says to (15:35:21):

I'm a firm librarian. Saw local demo (and got an ipod nano) and will be attending a more detailed demo in March. Certainly didn't budget for this in FY2010.

mar95 says to (15:35:36):

According to our rep. today, WestlawNext will use the OnePass

dmtuke says to (15:35:52):

yes, In NYC, they said that they will support both version for now.....but implication was that eventually the standard version would go away.

mar95 says to (15:36:59):

I agree, I don't know why they released it at the beginning of the year, knowing must 2010 budgets are already set.

Ken Hirsh says to (15:38:37):

mar95: they are whetting your appetite, they don't expect significant sales until next year.

mnlawfirmliib says to (15:38:59):

Does anyone else feel reps weren't very well prepared for the rollout? While I'm glad TR invited bloggers to preview it and greatly appreciate their insights and feedback but reps seem behind the 8 ball and don't have all the information.

mnlawfirmliib says to (15:39:26):

Example of conflicting information: our rep told us it was \$60 per search.

Ken Hirsh says to (15:39:27):

I don't now - our rep is AWOL.

weblawlib says to (15:40:12):

But if you're able to bill back most Westlaw charges, how does this impact a law firm library budget?

Ken Hirsh says to (15:40:42):

Many corporate clients want flat billing from outside counsel.

mnlawfirmliib says to (15:42:17):

That's just it - we're not able to bill back many charges b/c many large clients won't pay for online research or attorneys write it off for a variety of reasons.

Marcia Dority Baker says to (15:43:10):

Annual Reports, RT <http://ar.thomsonreuters.com/>

mar95 says to (15:43:32):

I agree Ken - I think this year is really still beta testing, even though the reps say "oh no". I was told that the bandwidth was already used up through march for the free trials

cbliib says to (15:43:32):

recovery rate is never where it needs to be. i can't take risks.

mnlawfirmliib says to (15:45:00):

Could someone please post the costs Richard read earlier? Thanks.

Marcia Dority Baker says to (15:45:32):

mar95: It's being sold as seperate product - \$900 month in addition to our current subscription. Or there is a pay-as-you-go option, \$10 per search, \$5 to view/print document, \$2 for keycite.

DanP says to (15:46:16):

My Large Law Firm Strategic Consultant and the regular account exec i see every week came in this week to demo it to me in a "lite" way but they also wanted to discuss a flat rate contract and westkm & an LMA all at the same time

weblawliib says to (15:47:43):

In the long-term view, will "traditional Westlaw" eventually go away? Is this just a transitional plan, or introduction of two alternatives?

cbliib says to (15:48:03):

from what i was told in ny, transitional

DanP says to (15:48:37):

to be honest, bloomberglaw is overwhelming us and all our lawyers with marketing email and cold calls - it's going to be interesting how this all plays out - Lexis v. WL v. Bloomberg law v. loislaw , etc.

weblawliib says to (15:48:57):

So we're being weaned from the "less expensive" to the "more efficient" Westlaw platform

Marcia Dority Baker says to (15:49:05):

<http://legalresearchandwritingpro.com/> Lisa Solomon - solo practitioner

Marcia Dority Baker says to (15:50:06):

Is performance of WestLawNext that good?

weblawliib says to (15:50:13):

An argument (largely in favor of West) is that the higher price is an efficiency rate. Sort of like the fact that getting a document from Results Plus is 2x or 3x more than a traditional Find operation.

Ken Hirsh says to (15:50:29):

Who knows, if only 100 users are online?

Marcia Dority Baker says to (15:51:05):

Dan P -

[http://www.abajournal.com/news/article/exclusive\\_inside\\_the\\_new\\_westlaw\\_lexis\\_bloomberg\\_platforms/](http://www.abajournal.com/news/article/exclusive_inside_the_new_westlaw_lexis_bloomberg_platforms/)

dmtuke says to (15:51:16):

I thought that it was great! As an infrequent user, I used it and the standard version and found more relevant results with WLN. I can hardly find my way around the standard version!

AndiRab says to (15:53:12):

I saw Lexis's version last year. It is not a response to WLN, but to user expectations (i.e. google)

mar95 says to (15:54:00):

I found the product to be similar to the Thomson/Gale periodical search products that have been around for years, the global DB search, the filtering through the side panel, etc.

dmtuke says to (15:55:05):

Sonnet: are you on? Do you want to add anything from our time with the West folks in NYC?

weblawlib says to (15:55:08):

[http://www.abajournal.com/news/article/lexis\\_just\\_a\\_click\\_away\\_in\\_microsoft\\_office\\_programs](http://www.abajournal.com/news/article/lexis_just_a_click_away_in_microsoft_office_programs)

Marcia Dority Baker says to (15:55:32):

<http://www.geeklawblog.com/2010/02/preview-of-lexisnexis-for-ms-office.html>

Marcia Dority Baker says to (15:55:58):

Hi Roger!

weblawlib says to (15:56:15):

Hi Marcia. Hi Rich

Marcia Dority Baker says to (15:57:23):

Any West people in the chat room?

MariaClark says to (15:58:34):

I'm guessing any West people here are listening, not talking. :)

weblawlib says to (15:58:46):

I love xobni! <http://www.xobni.com>

mnlawfirmllib says to (15:58:49):

What / which will bypass Onelog or Research Monitor - I didn't catch that. Thanks.

mnlawfirmllib says to (15:59:15):

What is bypassing Onelog?

Ken Hirsh says to (15:59:18):

Lexis for MS Office

Marcia Dority Baker says to (15:59:57):

Roger: what's your number so Rich can take your call

Susanna Leers says to (16:00:08):

Maybe the new Lexis for MS will convince faculty to move away from WordPerfect.

Marcia Dority Baker says to (16:01:28):

Hmm, are small firms West's bread & butter?

Susanna Leers says to (16:02:46):

Lisa Solomon's post is titled My WestlawNext Upgrade Negotiations: Proof that West Isn't Interested in the Solo Market.

Ken Hirsh says to (16:06:12):

NCCUSL draft

<http://www.law.upenn.edu/bll/archives/ulc/apselm/2010jan8%20meeting%20draft.htm>

Marcia Dority Baker says to (16:08:48):

<http://www.law.upenn.edu/bll/archives/ulc/ulc.htm#apselm>

Guest - Chicago says to (16:09:11):

Yes I'm the observer.....and I'm here. Keith

Margie Maes says to (16:09:34):

Keith - call in

mar95 says to (16:10:20):

I think smaller firms are probably very important business, many don't keep any books, and just use electronic material on West

Marcia Dority Baker says to (16:16:09):

Don't let perfection stand in the way of progress.

Marcia Dority Baker says to (16:18:09):

<http://lawlibcon.classcaster.net/>

Marcia Dority Baker says to (16:18:41):

"Law Librarian Conversations" starting March 2010, hosted by CALI

AustinGroothuis says to (16:19:57):

I'm here, so is Elmer.

emasters says to (16:20:04):

Howdy!

AustinGroothuis says to (16:20:16):

Great-house...ancestors americanized.

Ken Hirsh says to (16:20:35):

German or Dutch?

AustinGroothuis says to (16:20:46):

Dutch

Marcia Dority Baker says to (16:21:07):

<http://twitter.com/lawlibcon>

AustinGroothuis says to (16:22:05):

We're excited, too!

Susanna Leers says to (16:22:05):

Yay! That's all good news. Kudos to Elmer & Austin.

weblawlib says to (16:22:20):

Alson on Delicious: <http://delicious.com/lawlibcon> - forward topics of interest to this account (if you use delicious)

Margie Maes says to (16:22:49):

The panelists are excited too - thanks CALI!

emasters says to (16:23:02):

And if anyone at a CALI member school is interested in podcasting or blogging, Classcaster is available for use by our membership. <http://www.classcaster.net/>

Ken Hirsh says to (16:23:13):

On behalf of CALI, you're welcome.

weblawlib says to (16:23:13):

Yes, thanks to Elmer & Austin - this is a great partnership direction. We'll put the BTR archives on the new site, just so we don't lose them.

emasters says to (16:24:14):

Digitizing is just a part of the law.gov project.

Margie Maes says to (16:24:40):

Yes, access is also part of it.

emasters says to (16:25:02):

We're also looking at standards for mark-up, authority, and more.

Marcia Dority Baker says to (16:25:04):

<http://www.blogtalkradio.com/thelawlibrarian/2009/11/06/preserving-digital-collections>

emasters says to (16:26:20):

There's lots of data on law.gov at

<http://legalinformatics.wordpress.com/2009/12/13/law-gov-a-law-related-open-government-data-project/>

Marcia Dority Baker says to (16:26:52):

<http://lawlibcon.classcaster.net/> We're moving! Thanks for listening on Blog Talk Radio we'll see you on CALI in March.

weblawlib says to (16:27:29):

So long and thanks for all the fish!

Ken Hirsh says to (16:27:52):

Thanks, Rich.

Marcia Dority Baker says to (16:27:54):

Thank you everyone, the transcript will be up later at

<http://theleiters.net/BlogTalkRadio/TheLawLibrarian.html>

Marcia Dority Baker says to (16:28:04):

Have a great weekend!

Susanna Leers says to (16:28:12):

Thanks everybody. Have a good weekend. Hope for no snow.

weblawlib says to (16:28:26):

Cheers all.

Ken Hirsh says to (16:28:57):

Bye all!

emasters says to (16:29:04):

bye.

AustinGroothuis says to (16:29:46):

Bye.